

— Directory of
Ohio Manufacturers —

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DOC ID #	147466
DESCRIPTION OF ITEM(S)	OH MANUFACTURERS DIRECTORY
PRP	RMD-CHEMICAL RECOVERY
DOCUMENT VARIATION	<input checked="" type="checkbox"/> X COLOR OR <input type="checkbox"/> RESOLUTION
DATE OF ITEM(S)	NONE
NO. OF ITEMS	2
PHASE	ENFORCEMENT
OPERABLE UNITS	
LOCATION	Box #___ Folder #___ Subsection ___
PHASE (AR DOCUMENTS ONLY)	___ Remedial ___ Removal ___ Deletion Docket ___ Original ___ Update # ___ Volume ___ of ___
COMMENT(S)	
FOLDER M-34	

Ohio Manufacturers Industrial Directory

Published by: HARRIS PUBLISHING CO. 33140 Aurora Rd. Cleveland, OH 44139 216 248-0254

**YOU ARE SO IMPORTANT TO US THAT WE'LL PUT YOUR NAME
IN THE HANDS OF THOUSANDS OF KEY EXECUTIVES...
FREE OF CHARGE!**

Dear Ohio Manufacturer,

The new 1976 Ohio Manufacturers Industrial Directory is being readied for publication this fall, and we'd like you - as a member of this important industrial state - to be a part of it. For the past two years this directory has been known as the Directory of Ohio Manufacturers. The title's been changed but the quality and format of the new Ohio Manufacturers Industrial Directory will remain on the same high level as its predecessors.

THERE'S NEARLY A 90% CHANCE THAT YOUR LISTING NEEDS TO BE UPDATED

Do yourself - and us - a favor. Take a couple of minutes to update and return this questionnaire so you will have an accurate listing. To save you time and trouble we've gone to the expense of using the questionnaire to list all the data on your firm that appeared in the 1975 Directory of Ohio Manufacturers. To show our thanks for your effort, we'll list you free at least once in each of the directory's four sections. Your assistance will go a long way towards making the 1976 Ohio Manufacturers Industrial Directory the most authoritative yet.

STEP-BY-STEP INSTRUCTIONS FOR COMPLETING THE ACCOMPANYING QUESTIONNAIRE

- (1) First, scan your plant's information printed on the yellow portion of the enclosed questionnaire.
- (2) Print or type all changes and new information in the right hand column of the questionnaire. If plant information appearing in the yellow area is correct, simply leave it as is.
- (3) PRODUCTS: For lack of space, we've used product codes for your company. The enclosed Product Selector Guide lists product descriptions for each of these codes. Please review the Code(s) by questionnaire line 635 to see if they are correct. If not, cross out the outdated product numbers and add new ones in the right hand column.
- (4) S.I.C.'s: Four-digit S.I.C. (Standard Industrial Classification) codes for your firm appear after line 655. These codes are described on pages 7 and 8 of the Product Selector Guide. Please review these to insure they accurately reflect your plant's manufactured products. Make changes where necessary.
- (5) Sign form and return it to Harris Publishing using the convenient self-addressed envelope.

Thank you for your cooperation.

Sincerely,

Robert A. Harris

Robert A. Harris, President
Harris Publishing Company

P.S. If you wish to learn more about the Ohio Manufacturers Industrial Directory and our other quality business services, see the reverse side of this page.

**INFORMATION YOU SHOULD KNOW ABOUT
THE 1976 OHIO MANUFACTURERS INDUSTRIAL DIRECTORY**

Those of you familiar with the 1975 Directory of Ohio Manufacturers know that it is a highly regarded reference and sales aid. The 1976 Ohio Manufacturers Industrial Directory will be virtually identical to its well received predecessor. The only major change will be the name. Just look at some of the information this valuable business guide contains: direct dial telephone numbers, product data, up-to-date company listings, industrial park maps and statistical profiles of Ohio industry. This wealth of information helps make the manufacturer's industrial directory a sought-after reference book by top executives throughout Ohio and surrounding states.

This new directory will contain approximately 750 factual pages of information on nearly 17,000 manufacturers. Information that can help you make smarter business decisions. The directory's nearly 70,000 listings will be cross-referenced to save you time. Four separately-indexed sections - Alphabetic, Geographic, Product and S.I.C. organize information in a variety of ways designed to help you solve business problems at a glance.

The cost of this one-of-a-kind business aid? At \$42.00, the regular price, it costs from 50% to 95% less than similar (but less comprehensive) directories in other major manufacturing states. But you can obtain it at a special low pre-publication price of \$36 (plus tax & shipping) if you order before October 31. It's sold on a full money-back guarantee, no questions asked. Order your copy now - and save.

**PROMINENTLY LIST YOUR COMPANY NAME
FOR A FULL YEAR WITH LOW-COST BOLD FACE LISTINGS**

Industrial Spring Co. Inc. 9260 Valleyview Rd. Macedonia	216 467 4186	International Artware Corp. 1999 Enterprise Pkwy. Twinsburg	216 425 4271
Industrial Stamping Co. 29338 Clayton Ave. Wickliffe	216 943 1619	International Basic Econ. Corp. 1030 Seville Rd. Wadsworth	216 335 1581
INDUSTRIAL STEEL CO. 216 744-3114		Belkows Valvair Metals	
1818 Hubbard Rd., P.O. Box 117, Youngstown		International Basic Economy 191-99 Progress Dr. Strongsville	216 238 5800
Industrial Steel Fabricators 7711 Grand Ave. Cleveland	216 391 1085	Anderson I.B.E.C.	
Industrial Systems Corp. 10211 Lake Road Medina	216 725 8500	International Basic Economy 111-0 Newark Rd. Zanesville	
Industrial Techniques Inc. 20 Waterloo Rd. Mogadore	216 628 5348	Belkows-Intl Hydraulic Div.	
	216 928 1100	International Basic Econ. Corp.	

Put your company name in front of thousands of the top executives and decision makers. Bold face listings will appear in the Alphabetic and Geographic sections - two of the most heavily used portions of the directory. The cost of this high visibility listing is most reasonable. Only \$15 to stand out in Ohio's most authoritative manufacturers directory for one full year. Complete the order form below today.

1976 Ohio Manufacturers Industrial Directory Order Form

HARRIS PUBLISHING COMPANY • 33140 AURORA ROAD • CLEVELAND, OHIO 44139

**PRE PUBLICATION RATES
To October 30, 1975 (15% Discount)**

\$36 per copy + \$2.50 ea. for tax & shipping.
_____ copies at \$38.50 ea. for \$_____

**POST PUBLICATION RATES
After October 30, 1975**

\$42 per copy + \$2.75 ea. for tax & shipping.
_____ copies at \$44.75 ea. for \$_____

OUT OF STATE DIRECTORIES

☐ Please send me information on Out-of-State Directories you carry.

BOLDFACE LISTING

☐ Please give my company a high visibility boldface listing in the 1976 Ohio Manufacturers Industrial Directory for only \$15.

2 for 1 Special Offer (Save \$12.50)

☐ I want to save by ordering boldface listing PLUS a 1976 Ohio Manufacturers Directory for only \$45.

SUBSCRIPTION PROGRAM

Send me future editions at a 20% discount on an _____
☐ Annual basis.
I understand I can return the directory within 10 days for a full refund and my subscription cancelled if not fully satisfied.



☐ Check Enclosed
☐ American Express

☐ P.O. enclosed
☐ Bank Americard

☐ Credit Card Charge
☐ Master Charge

Credit Card No. _____
Expiration Date _____

Your Name _____ Position _____

Firm Name _____ Type of Business _____

Firm Address _____

City _____ State _____ Zip _____ Phone _____

Signature _____

THE 1969 DIRECTORY OF OHIO MANUFACTURERS

SALES MANAGERS—
PURCHASING AGENTS

MARKETING PERSONNEL

EMPLOYMENT AGENCIES

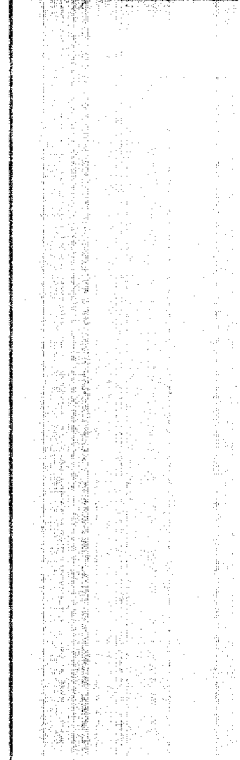
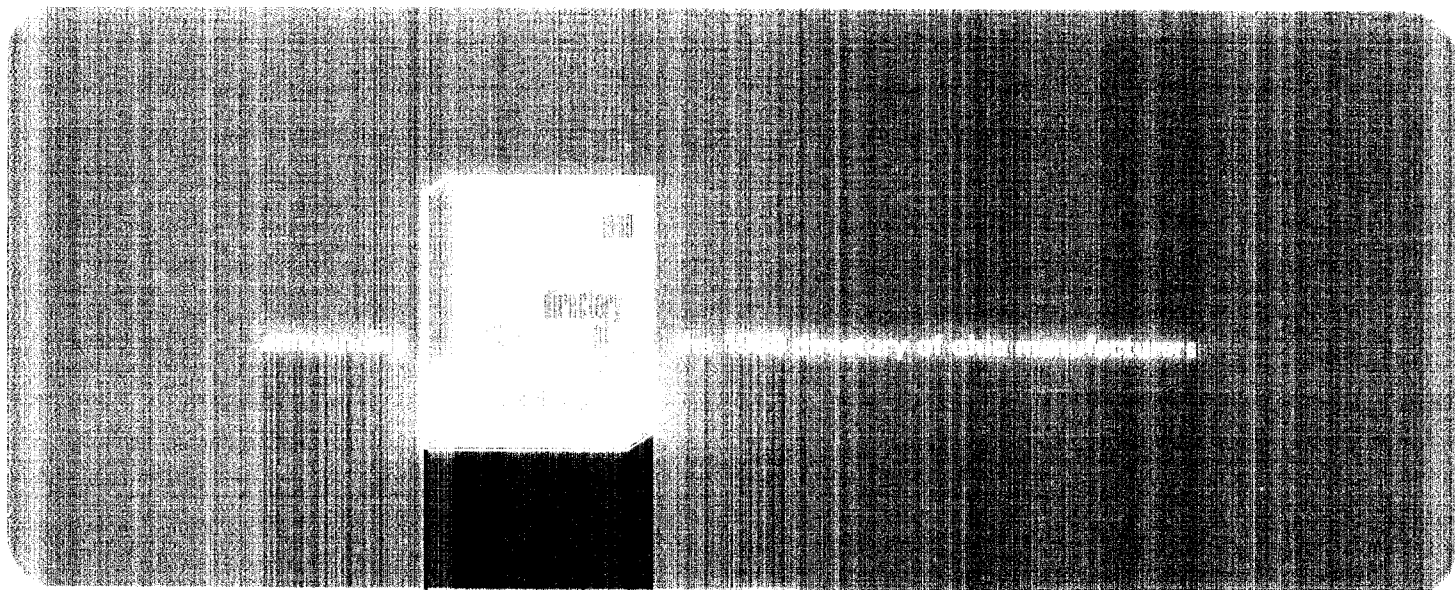
INSURANCE AGENTS

PLANT MANAGERS

DEVELOPERS—PLANNERS

LIBRARIANS

EVERYONE





DIRECTORY OF OHIO MANUFACTURERS
BOX 1001
COLUMBUS, OHIO 43216
PHONE (614) 469-2631

STATE OF OHIO
James A. Rhodes, Governor

MAILING ADDRESS

FREE
LISTING
FORM

Keep this copy for your record

1968 DATA

RETURN

on or before JANUARY 31, 1969

THE FILING OF THIS REPORT IS
REQUIRED, BY RESOLUTION OF
THE INDUSTRIAL COMMISSION OF
THE STATE OF OHIO.

CHANGE IF INCORRECT, PLEASE TYPE OR PRINT AND ADD ZIP CODE

1 ACTUAL PHYSICAL LOCATION OF PLANT (CHANGE IF INCORRECT)

IF YOU OPERATED MORE THAN ONE MANUFACTURING ESTABLISHMENT IN OHIO, MAKE A SEPARATE REPORT FOR EACH ESTABLISHMENT. INDICATE
NUMBER OF ADDITIONAL FORMS NEEDED. 1

142 LOCUST ST.
STREET ADDRESS

ELYRIA
CITY

44035
ZIP CODE

LORAIN
COUNTY

2 IF YOU DID NOT OPERATE IN
OHIO IN 1968, PLEASE CHECK:

- 1 ☐ OUT OF BUSINESS
2 ☐ TEMPORARY SHUTDOWN
3 ☐ NON-MANUFACTURING
4 ☐ OTHER (PLEASE EXPLAIN)

3 MAJOR ACTIVITY AT
THIS LOCATION:

- 5 ☐ MANUFACTURING
6 ☐ WHOLESALE
7 ☐ RETAIL
8 ☐ SALES AGENCY
9 ☒ OTHER

4 INTERNATIONAL TRADE

ARE YOU DIRECTLY INVOLVED? ☐ YES ☒ NO

- A ☐ IMPORT ONLY
B ☐ EXPORT ONLY
C ☐ IMPORT & EXPORT
D ☐ INTERESTED IN ENGAGING
IN INTERNATIONAL TRADE

5 RESEARCH & DEVELOPMENT

OPERATE LABORATORY? ☒ YES ☐ NO

- X ☒ DO PRIVATE ONLY
Y ☐ DO PRIVATE AND CONTRACT
Z ☐ OTHER (PLEASE EXPLAIN)

6 NUMBER OF EMPLOYEES

(SELECT A WEEK IN WHICH EMPLOYMENT
WAS AVERAGE; A PERIOD WITHOUT
STRIKES, MATERIAL OR SERVICE SHORT-
AGES, INCLUDE OFFICERS, MANAGERS,
FOREMEN, AND CLERICAL WORKERS AS
WELL AS PRODUCTION AND MAINTENANCE
WORKERS.)

MALE 14 FEMALE 2

7 YEAR THIS
ESTABLISHMENT
STARTED BUSI-
NESS.

1941

8 PARENT FIRM NAME AND ADDRESS (IF APPLICABLE)

9 SUBSIDIARY OR RELATED OHIO MANUFACTURERS

(TO BE COMPLETED ONLY IF YOU ARE A PARENT FIRM. PLEASE GIVE
NAMES AND ADDRESSES. IF MORE SPACE IS NEEDED, ATTACH AD-
DITIONAL PAGE.)

10 MANUFACTURING PROCESSES, OR PRODUCTS MANUFACTURED AT THIS LOCATION

LIST MAJOR PRODUCTS MANUFACTURED AT THIS LOCATION IN ORDER OF IMPORTANCE TO YOUR COMPANY. DESCRIBE YOUR PRODUCTS OR
GOODS PRODUCED IN YOUR OWN WORDS, MAKING THE DISTINCTIONS REQUESTED ON THE LIST OF SPECIAL CHARACTERISTICS PROVIDED ON
THE BACK OF THIS QUESTIONNAIRE. THIS LIST IS NOT COMPLETE BUT REPRESENTS THE KIND OF INFORMATION THAT SHOULD BE REPORTED.

1. RECLAMATION of INDUSTRIAL ORGANIC CHEMICALS

2. COMPOUNDING of INDUSTRIAL CHEMICALS

3.

4.

11 PRINCIPAL OFFICER AT THIS LOCATION

R. W. OBITTS
NAME (PLEASE TYPE OR PRINT)

PRESIDENT
TITLE

323-3275
PHONE

12

FORM COMPLETED BY

CLARA TERRY
NAME (PLEASE TYPE OR PRINT)

BOOKKEEPER
TITLE

323-3271
PHONE
FORM 1124 REV.



DEVELOPMENT DEPARTMENT
STATE OF OHIO

JAMES A. RHODES, GOVERNOR
F. P. NEUENSCHWANDER, DIRECTOR

65 South Front Street, Box 1001
Columbus, Ohio 43215
(614) 469-2480

DIRECTORY OF
OHIO MANUFACTURERS

To All Ohio Manufacturers:

The enclosed questionnaire for the Directory of Ohio Manufacturers is sent in compliance with a resolution of the Industrial Commission of Ohio, dated November 1, 1966.

This resolution requires all manufacturing establishments in Ohio to complete and return this questionnaire on or before January 31, 1969.

For the convenience of previously listed establishments, we have printed much of the information supplied from last year's questionnaire. YOU NEED ONLY MAKE CORRECTIONS WHERE NECESSARY AND FILL IN THE FEW BLANK AREAS.

In order that we may properly classify your products and processes, a Manufacturing Industry Guide has been printed on the back of the questionnaire to show you the type descriptions we need. An inadequate description is the most frequent cause of error in the classification of products and processes.

Your questions may be directed to me at the following address:

DIRECTORY OF OHIO MANUFACTURERS
Box 1001
Columbus, Ohio 43216.

Sincerely yours,

Lois A. Bebout
(Mrs.) Lois A. Bebout
Directory Chief

Enclosures

NEW YORK OFFICE
BALTIMORE HOTEL BUILDING
MADISON AVENUE AT 48RD STREET
NEW YORK CITY 10017
212-946-3666

BRUXELLES OFFICE
PLACE DU CHAMP DE MARS
TOUR DE NAMUR (14TH FLOOR)
BRUXELLES 5, BELGIUM
TELEPHONE: 11.47.72

WASHINGTON D.C. OFFICE
TRANSPORTATION BUILDING
17TH AND H STREETS N.W.
WASHINGTON, D.C. 20006
202-393-6112